

## Biography – Mark Weller

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### Qualifications:

- Master of Business Administration, Monash University,
- Bachelor Business, Transport Economics (with Distinction), RMIT,
- Graduate of the Australian Institute of Company Directors' Course,
- Advanced Diploma in Procurement and Contracting
- Diploma of Project Management
- Diploma of Government (Contract Management)
- Certificate IV in Government (Procurement and Contracting)
- Certificate IV in Training and Assessment

### Memberships:

- Institute of Managers & Leaders - Fellow.

### Training Development Experience:

Mark is a highly qualified and experienced training development specialist at MTS. He also is a well-respected facilitator who brings a high degree of expertise and knowledge to all his work. Mark served for 29 years as a commissioned officer in the Australian Regular Army in logistics.

Some examples of Mark's training development projects are as follows:

- Development of the ASDEFCON Foundations and Executive Overview courses.
- Developed the CASG Contract Risk Training Module 2 Intellectual Property training course.
- Developed the CASG Contract Risk Training Module 5 Liability training course.
- Developed the content for CASG's Foundations of Business Acumen eLearning course.
- Development of the content for the Defence Induction eLearning course.
- Developed content for the Defence Capability Life Cycle Awareness eLearning course.
- Redeveloped the Defence accredited Complex Procurement suite of training programs to the national Procurement competencies.
- Development of an accredited Diploma of Purchasing program for the Australian Production & Inventory Control Society.
- Development of courses in minor and major procurement for the Papua New Guinea Defence Force, incorporating PNG government policy and international best practice processes.
- Redevelopment of Project Management courses at Fundamentals and Certificate IV levels.
- Redeveloped all NSW Government procurement training programs to align with national public sector competency standards at Certificate III, Certificate IV, Diploma and Advanced Diploma.
- Development of a suite of procurement courses tailored to the Tasmanian Government procurement framework.

- Development of the Diploma of Project Management course.
- Development of training materials for the Department of Foreign Affairs & Trade on new government policy on procurement from indigenous businesses.
- Developed a suite of short Procurement courses for the South Australian Government.
- Developed short courses in procurement and project management for Commonwealth agencies including the ATO, Defence Housing Authority and Department of Human Services.
- Development of tender evaluation training tailored to specific Department of Defence capital acquisition projects.
- Development of a Certificate IV in Procurement and Contracting for the Solomon Islands Government.
- Developed short courses in Negotiation, Contract Law Essentials and Developing & Evaluating Tenders.
- Development of the Advanced Diploma of Procurement and Contracting course.
- Conversion of various long and short courses to on-line delivery, for CASG and other Commonwealth and State agencies.

### Training and Delivery Experience:

Mark's training delivery experience includes:

- Delivery of a Simple and Complex procurement training courses at AQF Level 3 and 4 for the Department of Defence, CSIRO, the Australian Taxation Office and the NT Government.
- Delivery of procurement and contract management courses for the Chartered Institute of Purchasing Australasia.
- Delivery of tender evaluation training for Department of Defence capital acquisition projects.
- Delivery of Induction Finance and Certificate IV in Government (Financial Services) courses for Department of Defence.
- Delivery of contract management training tailored to a large national service contract.
- Conduct of procurement and project management workshops for the Department of Health & Ageing.
- Delivery of contract management training for Schneider Electric Pty Ltd and Telstra Ltd.
- Delivery of the Diploma in Government (Contract Management) for various Commonwealth government agencies.
- Delivery of simple and complex procurement courses for the Department of Immigration and Multicultural & Indigenous Affairs.
- Delivery of "Before You Sign a Contract" and "After You Sign a Contract" courses for the Department of Education, Science & Training.
- Conduct of negotiation skills workshops for the Department of Employment & Workplace Relations.
- Delivery of Delegates' Entitlement training in Department of Veteran's Affairs.

- Delivery of Project Management courses at Foundation, Certificate IV and Diploma level for Defence and other Commonwealth agencies.
- Delivery of short courses in procurement for the NT government.
- Delivery of Business Acumen courses for CASG.

### Other Relevant Experience:

Some of Mark's other relevant experience includes:

- Development of key contractual aspects of a joint venture tender, for the \$100m per annum contract for outsourcing a major government organisation's logistic functions.
- Management of procurement development for a national equipment acquisition and management agency, which conducts capital acquisition and manages inventory.
- Development of a Procurement and Contract Management Handbook for the Papua New Guinea Defence Force, based on government policies and departmental procedures.
- Development of a project management methodology for a national health insurance company, Medibank Private.
- ◆ Researching and generating acquisition documents for major capital acquisition projects.
- ◆ Developing a business case for the through life support of two major vehicle fleets.
- ◆ Reviewing the organisation and operation of the accounts payable function in a major transport company, identifying efficiencies in process and staffing.