

David Williams – National Business Manager

Qualifications & Accreditations:

- Bachelor of Economics (The University of Sydney), 1991
- Qualified as Member of CPA Australia, 1997

Industry Experience:

David joined MTS as Business Manager in May 2013 bringing experience from a diverse background, initially in the Professional Services industry (Deloitte, KPMG, Ernst & Young), followed by 15 years in a variety of Human Resource Outsourcing positions gaining experience in Learning & Development, Recruitment and Career Management.

Notably, prior to joining MTS David held the role of National Sales Manager for a leading RTO in the Financial Services, Accounting and Real Estate Training Industries for several years where his role included responsibility for business development; marketing; customer service; client relationship management; and project management of training, consultancy and practitioner tasks.

Since joining MTS David has sourced and overseen many training projects from Analysis through to Design, Development and Delivery. Modes of training have included face to face; online (both facilitator led and self-paced eLearning); and blended programs combining mixed modes of delivery.

David has directly identified business opportunities and managed key projects (including resourcing) and relationships with many of MTS' client base (both new and existing business) including, but not limited to:

- Australian Shipbuilding Corporation;
- Australian Public Service Commission;
- Department of Finance (Comcover);
- Department of Veterans' Affairs;
- Department of Industry, Science, Energy and Resources;
- Department of Foreign Affairs and Trade;
- Department of Health;
- Clean Energy Regulator;
- ACT, NSW, NT, SA and TAS Governments;
- Western Sydney University;
- Charles Darwin University;
- CIPSA Australasia; and
- A number of the Defence relationships including DSTO & TIEIO.