

## Biography – Paul Barnes

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### Qualifications:

- TAE40110 Certificate IV in Training and Assessment
- Diploma of Government (Procurement & Contracting)
- PSP42412 Certificate IV In Government (Procurement & Contracting)
- PSP40504 Certificate IV in Government (Financial Services )
- PSP50504 Diploma of Government (Financial Services)
- Bachelor of Arts in Accounting – University of Ken, UK
- Post Graduate Diploma in Education – Technical – University of Technology

### Memberships:

- Australian Institute of Management (AIM)

### Training Experience:

Paul is a senior consultant with Major Training Services. He has been designing and delivering high quality, relevant and effective procurement, financial and accounting management and training to private and public sector organisations since 1989. Some of his relevant training experience is listed below.

- Delivery of Simple Procurement and Complex Procurement courses for the Department of Defence.
- Serves as a member of MTS's Diploma of Government (Procurement and Contracting) assessment team
- Co-developed and delivered the Procurement Certification Training Program (PCTP) for Queensland Government (Procurement Fundamentals, Intermediate Procurement, Diploma and Advanced Diploma of Procurement and Contracting)
- Co-developed and delivered the Procurement Certification Training Program (PCTP) for NSW Department of Finance, Services & Innovation (Procurement Fundamentals, Intermediate Procurement, Diploma and Advanced Diploma of Procurement and Contracting)
- Delivers the Sydney Water procurement training program to personnel working in construction, infrastructure maintenance, and corporate support teams.
- Delivery of Supplier Selection training to managers from a range of South Australian Government agencies.
- Delivery of Effective Contract Management workshops to managers and staff at Warringah Council.
- Developed and delivered a training program for Howden Australia, including courses entitled Introduction to Procurement and Bid Management and Evaluation. These were delivered to managers and staff within the purchasing team and the maintenance team

- Delivery of budget building and budget management training for managers and staff at the University of Western Sydney
- Delivery of Chartered Institute of Procurement and Supply Australasia (CIPSA) training courses to a range of commercial organisations, including Effective Contract Management and Finance for Procurement
- Delivery of financial management and procurement training to personnel from numerous NSW State Government agencies, including Attorney General and Justice; Education and Communities; Family and Community Services; Corrective Services, Ombudsman NSW and Transport for NSW
- Developed and delivered procurement and financial management training for executives, managers and procurement specialists within Telstra and OneSteel
- Delivery of the NSW Financial Management and Education Program to the doctors, nurse managers and health administrators within the Sydney and Illawarra Health Districts and within the Justice and Westmead Children’s Hospitals
- Developed and delivered a suite of accounting, financial management and contract management courses on behalf the Institute of Public Administration Australia
- Development and delivery of a Financial Fundamentals workshop to managers and staff at Hunter TAFE – with follow-up courses currently scheduled for Dubbo and Wagga TAFEs
- Delivery of the Financial Management Programme and the Getting Contract Management Right programme for the Ministry of the Environment in Wellington NZ
- Development and delivery of numerous accounting, financial management, procurement and contract management courses for Defence personnel of all ranks, and for Defence civilians at all levels
- Development and delivery of grant administration courses for staff employed in both the Commonwealth agencies that provide them, and in the entities that receive them
- Paul co-authored two accounting textbooks that were published between 1991 and 2005 by NSW University Press.
- In the past Paul has also developed and delivered a suite of management courses on behalf of the Australian Institute of Management (AIM).